

#### FRANCHISE PRESENTATION

## ABOUT



Madras Coffee House is an Indian filter coffee chain of outlet across India. MCH has more than 130 outlets across India and is the leading filter coffee brand.

#RealFlavourOfMadras - the community of filter coffee lovers across the country

Madras coffee house chain is known for its high quality filter coffee and seamless product experience while serving the customer with best coffee and snack experience. Madras Coffee House has given a new definition to the filter coffee experience.

It is not just a place where you go and grab a coffee and leave, but it is a place to have conversations, taste the best filter coffee and build relationships while enjoy a huge range of products to devour on.





Days are best begun with a cup of hot filter coffee. Every time you pick your dabara of filter coffee up at any outlet of Madras Coffee House, you know that the coffee in your hand is of best possible quality. We serve the perfect and finest blends of coffee to our customers since we understand that the customer is the king and they deserve nothing but the best.



#### Customer - Centric Service

Days are best begun with a cup of hot filter coffee. Everytime you pick your dabara of filter coffee up at any outlet of Madras Coffee House, you know that the coffee in your hand is of best possible quality. We serve the perfect and finest blends of coffee to our customers since we understand that the customer is the king and they deserve nothing but the best.



We have spread over 130 outlets all over the country to provide the best filter coffee experience for everyone. The coffee is not only available at stores, but we also offer to deliver it to your homes through Swiggy, Zomato and UberEats.







"My filter coffee experience with MCH has been amazing. The taste of the coffee has no match whatsoever. Growing up in Chennai, MCH has been the sole saviour for my filter coffee cravings."

V. Ramachandran

Chennai



"I love the filter coffee from MCH very much. I always come here with friends and family to enjoy a nice round of evening snacks with a hot cup of filter coffee. Literally everyone in my family is a fan of the filter coffee and MCH is our only go-to destination."

A. Ashok Kumar

Madurai

# TESTIMONIALS



"I've never had a Filter coffee as good as Madras Coffee House. The taste consistency is simply amazing and any store I visit, I get to relish the same rush of adrenaline without any compromise in quality. That is one of the biggest reasons why I love the MCH brand."

#### R.Gayathiri

Trichy



"We are all ardent coffee drinkers in my gang and MCH has been our hangout spot for quite a long time. We have made conversations and grown our friendships over the time in Chennai. We have had filter coffee in literally every outlet of MCH there is. Now that they are expanding to different cities, we plan to travel in the future also."

#### C. Karthikeyan

Kumbakonam

# TESTIMONIALS





Getting the authentic, traditional filter coffee experience is one of the signature highlights of Madras Coffee House. We're proud to bring you the best experience for your palate and your soul. Drink coffee made the traditional way, right in Madras! Make sure to stop by Madras Coffee House for a perfect cup of coffee. With over years of experience serving in traditional filter coffee brewing, Madras Coffee House is presently one of the best places in Tamil Nadu that produce freshly brewed South Indian filter coffee.



#### THE BRAND KNOWN ACROSS INDIA



Beyond just a memorable logo, the brand value of Madras Coffee House is known and has extended its wings across India for the quality of coffee that is being served. Our coffees are experts at captivating the customers through the richness in every sip and the strong aroma that gives a blissful experience for everyone who desires freshly made South Indian filter coffee.

#### BESTTASTE ACROSS ANY BRAND

The moment of joy that one experiences while smelling the scent of the distinctive aroma of coffee is just priceless. That is where Madras Coffee House positions itself in a unique place in the hearts of customers serving the best coffee taste across any other brand. We are aimed to brew every cup of coffee sweeter and more enjoyable that is blended with tradition and ensure the customers deserve the best quality of perfect coffee.





Market leader in the filter coffee segment.



Success ratio is almost 100%.



Highest Return on Invest in the industry.



Continuous support from the company.



Company known for its integrity and transparency.

## MENU















Samosa

Ragi Biscuit

Masala Vada

Kulipaniyaram

Jamun

Corn

**Butter Biscuit** 

Banana Cake

Channa

Vada

Filter Coffee

Cocktail Samosa

Cinnamon Tea

Karathattai

Cutlet

Coconut Bun

Brown Bread

Aloo Bonda

Veg Roll







## CAPITAL REQUIRMENT

Total investment required to start a "Madras Coffee House" outlet will be around 15 to 17 lakh, which includes everything to start the outlet (equipment, interior, kiosk, rental advance, franchise fee...)



### **INVESTMENT DETAILS**

Franchise fee is

Kiosk or Shop

interior Branding

Equipments

Rental advance

Rs. 4,00,000/- +18%GST

Rs. 4,00,000/- to 6,00,000/-

Rs. 2,00,000/-

Rs. 4,00,000/-

Rs. 2,00,000/- to 3,00,000/- (approx)





The first step will be approval of the location by the company. Only after approval of the location the Franchisee will need to start spending for the investment.



## RETURN ON INVESTMENT

Our franchise investment model is designed to provide attractive and reliable returns.

Investors will receive up to 10% of monthly net sales as returns (subject to location, rent and other factors) until the full investment amount is recovered.

This typically takes around 3 years, depending on the outlet's performance. (For example, with monthly sales of ₹3,50,000, the investor receives 35,000 per month as returns.) Once the full investment is returned, investors will continue to receive 8% of monthly net sales for as long as the outlet operates.

The company will provide complete support in setting up the outlet approval, layout design, interiors, equipment installation, manpower support, SOPs, and menu design.

## **ACTIVEACROSS SOCIAL MEDIA PLATFORMS**





































## Some of our



### CONTACTUS

+91 93619 00191

<u>kumaaravelan@madrascoffeehouse.com</u> <u>prasanna@madrascoffeehouse.com</u>

Vel Chakra Coffee Pvt Ltd., 16/31, Kandappa Chetty street, Kothawal Bazaar, Chennai – 600001, Tamil Nadu,